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# Bandung City Government Performance, Balance Scorecard Model

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#### **Abstract**

The purpose of this study was to measure the performance of the Bandung City government offices using the Balance Scorecard model. Descriptive analysis method is used to find out the description of each variable stated in the questionnaire on service, internal operation process, learning and growth and financial performance. The survey was carried out in 2016. The results showed the performance of 17 government service offices of Bandung City with the balanced scorecard method included in the good performance category.

Keywords: Balanced Scorecard; performance.

#### 1. Introduction

The performance of the local government of Bandung City has become a public concern, because a number of performance indicators have not been achieved in the last 2 (two) years 2014-2015, and service performance in Bandung city from year to year indicates a decrease [4]. But on the other hand, the Mayor of Bandung released the performance of the Bureaucracy (version of Ministry regulation, no 53) and public service (version of the *Ombusman*) Bandung City Government ranked well [7].

The Minister of Administrative Reform has issued Ministry Regulation No. 53 of 2014 concerning Technical Procedures and Technical Guidelines for Reporting on Performance and Procedures for Reviewing Government Institution Performance Reports (*LKIP* report). LKIP report version performance measurement is not comprehensive because it emphasizes on only two aspects; finance and organization. Based on the explanation above, there is a phenomenon of differences in the results of the measurement of the performance of the *PEMDA* (Local Government) of the City of Bandung between one another. This is due to the different ways and dimensions of measurement performance. *LKIP* focused more on measuring the performance of the financial dimension, while *Ombusman* measured the dimensions of public services and customer satisfaction, so that a comprehensive performance measurement was needed.

One of the more comprehensive performance measurement systems is model Balanced Scorecard (BSC). BSC is a performance measurement method that measures financial and non-financial performance [6]. The implementation of BSC government or public sector organizations will be able to explain its mission to the community and can identify indicators of community satisfaction more objectively, and be able to identify work processes and the quality of human resources needed in achieving its mission [5]. Government services office performance in Bandung City using the BSC approach [2]. This research was conducted on all service Offices located in the City of Bandung.

## 2. Theoretical Framework

Performance measurement is the process of evaluating work results based on pre-determined goals and objectives concerning: efficiency, use of resources, quality of products or services, comparison of results of activities with targets, and effectiveness of policies. This progress assessment can be in the form of financial and non-financial measures. One way to measure performance comprehensively is the Balance Scorecard (BSC) method.

The BSC translates organizational vision and strategy into a comprehensive set of measures, and provides a framework for measurement and strategy management systems [6]. The BSC provides a comprehensive set of performance measurements, divided into four perspectives namely: (1) learning and growth, a measure of the quality of human resources (2) internal operating processes, a measure of the quality of business processes; (3) customers, measures of service quality; and (4) Finance [9].

The application of the balanced scorecard to public organizations including government, requires some adjustments because public sector organizations and the business sector have different vision and mission. One of the main stakeholders of the public sector is the community and certain groups, while the main stakeholders of the business sector are consumers and shareholders. The government is in charge of providing services and values to the public and taxpayers. Government development programs must provide results in accordance with what is needed by the community [1]. BSC describes organizational performance in four perspectives [6]: (1) learning and growth; this perspective identifies infrastructure, rules and procedures, the human resources that the organization builds in creating growth and increasing long-term performance, (2) Internal business processes; This perspective focuses on the improvement and development of internal processes that have an impact on community satisfaction and achievement, (3) Customer satisfaction. In the customer perspective, public sector organizations focus on fulfilling community satisfaction through the provision of quality goods and public services, (4) Financial perspective. The financial perspective is very important in



providing economic direction, goals and actions that have been taken by the government for the benefit of the people's welfare. Based on the description above, this research framework can be described as follows:

**Table 1:** Balanced Scorecard as a Performance Measurement Tool for the Bandung City Office

Bandung City Office	
Learning and growth perspective:	Internal operating process perspec-
Organizational Aspect:	tive:
<ol><li>Employee capability</li></ol>	<ol> <li>Facilities and Infrastructure</li> </ol>
3. Information System Capability	2. Internal Process
4. Motivation, Empowerment and	3. Job Satisfaction
Alignment	
Customer Perspective	Financial Perspective
Main Dimensions of Service:	Performance:
1. Tangibility	Budget growth
2. Reliability	2. Efficiency of operational ex-
<ol><li>Responsiveness</li></ol>	penditure budget

4. Assurance	
5. Empathy	

# 3. Methodology

The population used is 17 services offices in government the city of Bandung because of the total population of 17 offices in the local government of Bandung City. This study uses census methods. The author uses data collection techniques by distributing questionnaires with a Likert scale for measuring non-financial dimensions. The survey was carried out in November 2016. The financial performance data using the 2011-2014 Budget Realization Report data. The statistical model used is descriptive statistics.

# 4. Operationalization of Variable

Table 2: Operationalization of BSC variable

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Perspective	Dimension	Indicators				
Learnings	Employee	The opportunity to do new ways to solve problems; Ability to make decisions; Ability of the work unit;				
and Growth	Capability	Opportunity to develop yourself				
	Information System Capability	Availability of information; Information accuracy; Time needed to get information				
	Motivation, Empowerment	Opportunity to learn; Opportunity to give advice; Responses to suggestions given; Response from the leader to suggestions				
Internal	Facilities and infrastructure	Availability of stationery; Inventory checks and repairs; Ease of obtaining information; Computerization				
Process						
	Internal Process	Job description is clear; Ability of employees to overcome problems; Instructions or direction in doing work; Ability in service				
	Job satisfaction	Satisfaction works; Reward and punishment; Appreciation of professionalism at work				
Customer	a. Tangible	Readiness in service; Service support equipment; How to dress official service; Means of technology				
	<ul> <li>Reliability</li> </ul>	Reliability of employees; Timeliness of service; treatment of services to Customers				
	c. Responsiveness	Response to service needs; willingness to provide answers; willingness in helping customers; Spoiled to meet changes.				
	d. Assurance	Confidence in service time; honesty in carrying out tasks; serve with courtesy; have sufficient knowledge in answering work partner questions.				
	e. Empathy	Ease of access to information; the level of attention of employees in providing; problem solving; fair treatment for customers				
Financial	Budget Growth	Budget / Budget Realization				
	Efficiency Operation Budget Expenditures	Expenditure Budget/Realization Expenditure Budget				

The fourth dimension (BSC) in the Likert scale is transformed into several categories as:

Not Good	≤ 55%	1,9-26
Very Bad		1-1,8

# Table 3: Measurement scale Budget

Category of	Budget	Performance	
Achievement	Absorption	Final Value	
Very good	85 % - 100 %	4,3-5	
Good	70%-<85%	3,5-4,2	
Fair	55%-<70%	2,7-3,5	

### 5. Results and Discussion

The results of the overall performance of the Bandung City Office during 2011-2014 based on Balance scorecard method can be seen in the following table.

Table 4: Recapitulation of results of service performance measurement in Bandung city with the balanced scorecard method

No.	Department	Growth and Learn-	Internal Opera-	Customer	Financial	Average	% Average	Category
	_	ing	tion			_		
1	Government Servant Registration	4,56	5,00	3,66	5,00	4,56	91,10	Very
	and Population Service							Good
2	Department of Transportation	3,86	4,69	2,93	5,00	4,12	82,40	Good
3	public health Office	4,00	4,00	3,38	5,00	4,10	81,90	Good
4	Office of Communication and	4,19	3,42	3,71	5,00	4,08	81,60	Good
	Information							
5	Cooperative Office, UKM	3,92	4,00	3,20	5,00	4,03	80,60	Good
6	Culture, Tourism Agency	3,67	3,67	3,22	5,00	3,89	77,80	Good
7	Regional Financial and Asset	4,03	4,31	4,00	3,00	3,84	76,70	Good
8	Management Service	3,53	3,56	3,62	4,50	3,80	76,05	Good
9	Dinas Bina Marga and Pengairan	3,46	3,86	2,88	5,00	3,80	76,05	Good
10	Tax Service Office	3,36	3,36	3,17	5,00	3,72	74,45	Good
11	labor offices	3,25	2,92	3,15	5,00	3,58	71,60	Good
12	Fire Prevention and Control	3,36	3,36	2,80	4,50	3,51	70,10	Good
	Agency							
13	social services	3,56	3,00	3,46	4,00	3,51	70,10	Good
14	Cemetery and Garden Service	3,64	3,00	3,32	4,00	3,49	69,80	Fair
15	Agriculture Service and Food	3,67	4,22	2,98	3,00	3,47	69,35	Fair
	Security							
16	Lay Out and Create Creation	3,36	3,36	3,07	4,00	3,45	68,95	Fair

17	education authorities	2,42	2,39	2,98	5,00	3,20	63,95	Fair
	Average	3,64	3,65	3,27	4,65	3,80	76,05%	Good

Based on Table 4, the average results of the performance measurement of 17 Service offices in Government Bandung City from the whole perspective of the Balanced Scorecard which includes learning and growth perspectives, internal operating process perspective, customer perspective, financial perspective that is equal to 3.80 or 76.05%. This is the sum of the average final performance values. Based on the calculation of the overall performance score range, the value is in the good category. With the lowest average value is in the perspective of the customer with an average value of 3.27 and the highest average value is in the financial perspective with an average value of 4.65.

The financial performance of the city of Bandung in the measurement period is classified as very good. This shows that economic development in the City is considered successful, in accordance with data from the Central Statistics Agency (BPS) that the average economic growth of Bandung City in the 2011-2014 observation period reached 8% [3]. The economic growth of the city of Bandung is above the national economic growth which only reached an average of 6.6%. However, the Bandung city government still needs to improve services to the community, because the survey shows that community satisfaction with new public services is quite satisfactory.

The Office that has the highest average value of all services in the City of Bandung is the Population and Civil Registration Service office with an average value of 4.56 or 91.10% which means that it is in a very good category. It can be said that the performance of the Population and Civil Registration Service office in the city of Bandung by being measured using a balanced scorecard is very good. Whereas, for the Office that has the lowest average value of the 17 Offices in the City of Bandung which is viewed from four perspectives namely the Education Office at 3.20 or 63.95%, which means that the performance of the Education Office is considered good enough [8].

The performance of the education office is categorized as unsatisfactory. The community cares about the education of the city of Bandung has expressed its complaints over the lack of service in the education service in 2013. This reinforces the results of the survey in the observation period that the Bandung City Education Office performed the lowest among 17 other Department.

#### 6. Conclusion

Based on the analysis, the final performance of the 17 services in the city of Bandung using the Balanced Scorecard method is categorized as Good. The Office that has the highest performance assessment results is the Office of Population and Civil Registration with the Very Good category, while the agency that has the lowest performance assessment results is the Education Office with the Good Enough category [10].

Learning and growth performance, as well as the internal operational process of the Office in Bandung City are in good category. The highest value of both perspectives on this performance was obtained by the Population and Civil Registration Service, while the lowest value was from the Education Office. Customer perspective performance is categorized quite well, has the lowest average value compared to other perspectives. The Office that has the highest average value in the customer perspective is the Regional Financial and Asset Management Office, while the lowest average value is the Office of Social Affairs. Financial performance is very good; this shows good financial management.

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