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Research Paper

Net income prediction of several leading bank in Indonesia using neural approach

Rofiqoh[1,1a], Achmad Fanany Onnilita Gaffar[2*], Djoko Setyadi[3], Syarifah Hudayah[3]

[1]Student Doctoral Management, Faculty of Economics and Business, Mulawarman University, East Kalimantan, Indonesia
[1a]Department of Accounting, State Polytechnic of Samarinda, East Kalimantan, Indonesia
[2]Department of Information Technology, State Polytechnic of Samarinda, East Kalimantan, Indonesia
[3]Faculty of Economics and Business, Mulawarman University, East Kalimantan, Indonesia
**Corresponding author E-mail: onnygaffar212@gmail.com*

Abstract

The IFRS (International Financial Reporting Standards) defines net income as synonymous with profit and loss. Net income can be used as a consideration for investment decision making for investors who will invest their capital into a company. Net income for the next year cannot be ascertained but can be predicted by using several financial ratios that affect the change in net income. This study tries to predict net income next year by using several financial ratios obtained from four leading banks in Indonesia. The time series data modeling by using Artificial Neural Network (ANN) based Auto-Regressive with Exogenous input (ARX) model. In this study only use one net structure to model time series data in order to improve the efficiency of the model. Back-Propagation (BP) doing backpropagation to fix the weight of each layer of ANN such that to achieve appointed target error.

Keywords: *net income, financial ratios, ANN-based ARX model*

1. Introduction

Assessing a company's stock is a difficult task. The task is simplified by drawing data from the financial statements generated by the company and calculating various financial ratios by using those data. This ratio helps the analysts about whether the company has enough liquidity to pay bills that will mature in the short term, and how effectively the company collects money from its customers. Information from financial statements can be used to assess the overall performance of a company. Ratio analysis is not just a calculation of the given ratio. More important is how to interpret the value of the ratio. A meaningful basis for comparison is needed to answer questions like "Is it too high or too low?", "Is that good or bad?" Two types of comparison comparisons can be made, cross-sectional and time series. The cross-sectional analysis involves comparison of different corporate finance ratios at the same time point. Time series analysis evaluates performance over time. Company progress can be assessed by comparing the current performance with past performance. Financial ratios can be divided for convenience into five basic categories: liquidity, activity, debt, profitability, and market ratios. Liquidity, activity, and debt ratio are mainly used to measure risk, profitability ratios are used to measure returns, while market ratios capture both risk and return. The net income is an entity's income minus the cost of goods sold, expenses and taxes for an accounting period. It has also been defined as the net increase in shareholders' equity results from a company's operations. In the context of financial statements, the IFRS defines net income as synonymous with profit and loss [1].

The company's performance from the management side expects high returns. If company's profits are higher than the company is more flexible in carrying out its operational activities. Net income can be used as a consideration for investment decision making for investors who will invest their capital into a company. Net income for the next year cannot be ascertained but can be predicted by using several financial ratios that affect the change in net income.

Prediction is the process of forecasting a variable in the future based on consideration of data in the past and usually represented in time series data. The prediction does not have to give a definite answer to the event that will occur but trying to find the answer as closely as possible that will happen.

There are many methods in doing forecasting activities; outline consists of two approaches that are commonly used statistics and machine learning.

There has been much research on forecasting that has been done by applying various statistical methods. Time series data models such as AR, ARMA, ARX, ARMAX, etc. are also used to model time series data [2-12].

Machine Learning methods have also been used to improve forecasting results. Much research on this has been done, either applying methods independently or combining them with statistical methods [13-22].

This study tries to predict the net income for next year by using several financial ratios obtained from four leading banks in Indonesia based on time series data modeling by using ARX model. Artificial Neural Network Back Propagation (ANN-BP) is used as an approximation model of those ARX model.

There are three types of bank financial ratios. Liquidity ratio is a ratio used to determine the liquidity of a bank to serve its customer. Solvency ratio is a ratio used to measure the bank's effectiveness in achieving its objectives. Profitability ratio is a ratio used to measure the bank's use of its assets and control of its expenses to generate an acceptable rate of return. In this study, several solvency and profitability ratios are used as independent variables, whereas net income as the dependent variable.

The aim of this study is to measure the ANN-BP performance as an approximation model of the ARX model when used in net income prediction activity simultaneously.

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2. Materials and Methods

2.1. Financial Ratios

In this study using two types of bank financial ratios are solvency and profitability ratios. For solvency ratio chosen DAR and DER, while the profitability ratio is selected ROA and ROE. DAR (Debt to Assets Ratio) is defined as:

$$DAR = \frac{Total\ Liabilities}{Total\ Assets} \times 100\% \quad (1)$$

High DAR indicates the low ability to borrow a bank, which in turn will reduce the bank's financial flexibility. In this case, can be stated DAR has a negative influence on changes in net income.
DER (Debt to Equity Ratio) is defined as:

$$DER = \frac{Total\ Liabilities}{Total\ Equity} \times 100\% \quad (2)$$

Higher DER indicates high total debt of a bank to its total equity. In this case, can be stated DER has a negative influence on changes in net income.
ROA (Return on Assets) is defined as:

$$ROA = \frac{Net\ Income}{Total\ Assets} \times 100\% \quad (3)$$

Higher ROA indicates the high capital intensity of a bank to its total equity. In this case, can be stated ROA has a positive influence on changes in net income.
ROE (Return on Equity) is defined as:

$$ROE = \frac{Net\ Income}{Total\ Equity} \times 100\% \quad (4)$$

Higher ROE indicates the higher efficiency level of capital management of a bank. In this case, can be stated ROE has a positive influence on changes in net income.

2.2. ARX model

The general structure of ARX model expressed by:

$$\begin{aligned} &y(t) + a_1 y(t-1) + ... + a_n y(t-n) = \\ &\quad b_1 x(t-1) + ... + b_m x(t-m) + e(t) \end{aligned} \quad (5)$$

The variables $y(t-1)...y(t-n)$ are the previous outputs whereas n is the number of the previous outputs. The variables $x(t-1)...x(t-m)$ are the previous inputs whereas m is the number of the previous inputs. The variable $e(t)$ is a white noise. The equation (1) can be decomposed into the following [23]:

$$\begin{aligned} y(t) &= \begin{aligned} &-a_1 y(t-1) - ... - a_n y(t-n) \\ &+b_1 x(t-1) + ... + b_m x(t-m) + e(t) \end{aligned} \\ &= \begin{aligned} &-\left(a_1 q^{-1} + ... + a_n q^{-n}\right) y(t) \\ &+\left(b_1 q^{-1} + ... + b_m q^{-m}\right) x(t) + e(t) \end{aligned} \\ &= -A\left(q^{-1}\right) y(t) + B\left(q^{-1}\right) x(t) + e(t) \end{aligned} \quad (6)$$

In Eq. (6), q^{-1} is the delay operator. The forms of $A\left(q^{-1}\right)$ and $B\left(q^{-1}\right)$ are polynomials to be estimated. For MISO-ARX model can be expressed as:

$$\begin{aligned} y(t) = &-A\left(q^{-1}\right) y(t) + B_1\left(q^{-1}\right) x_1(t) \\ &+ ... + B_p\left(q^{-1}\right) x_p(t) + e(t) \end{aligned} \quad (7)$$

In Eq. (7), p is the number of the input system.

2.3. ANN-based MISO-ARX model

The MISO-ARX model in Eq. (7) can be approximated by using Feed Forward Neural Network (FFNN) and expressed by:

$$\begin{aligned} y(t) &= N_{ff}\left(\begin{matrix} A\left(q^{-1}\right) y(t), \\ B_1\left(q^{-1}\right) x_1(t), ..., B_p\left(q^{-1}\right) x_p(t) \end{matrix}\right) + e(t) \\ e(t) &= y(t) - N_{ff}\left(\begin{matrix} A\left(q^{-1}\right) y(t), \\ B_1\left(q^{-1}\right) x_1(t), ..., B_p\left(q^{-1}\right) x_p(t) \end{matrix}\right) \end{aligned} \quad (8)$$

By training $N_{ff}(\bullet)$ such that $e(t) \to 0$ then $N_{ff}(\bullet) \to y(t)$.
In its implementation, $e(t)$ is set as small as possible.
The FFNN architecture used is shown in Figure 1. ANN-BP doing backpropagation to fix the weight of each layer such that to achieve appointed target error [23], as shown in Figure 2.

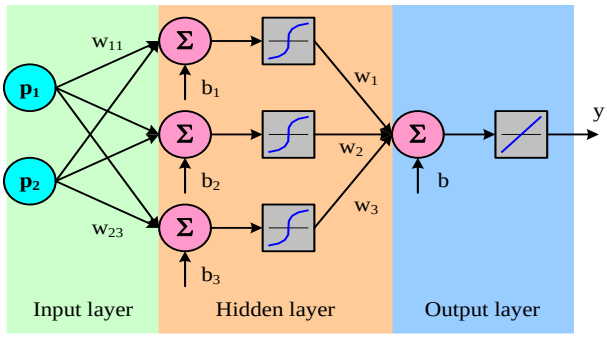


Fig. 1: FFNN architecture

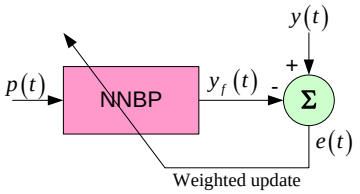


Fig. 2: ANN-BP

The net structure as shown in Figure 1 uses 20 hidden neurons whereas target error $e(t) = 10^{-4}$. The performance functions of training results using MSE (Mean Squared Error) which is declared as:

$$MSE = \frac{1}{N}\sum_{i=1}^{N}\left(y(t_i) - y_{ff}(t_i)\right)^2 \quad (9)$$

In Eq. (9), N is the number of the training data, $y(t_i)$ is the ith training target, and $y_{ff}(t_i)$ is the ith output of ANN-BP. The performance function of trained net structure validation using APE (Absolute Percentage Error) expressed by:

$$APE = \left(1 - \frac{|actual - prediction|}{actual}\right) \times 100\% \quad (10)$$

It usually takes one net structure for a set of data obtained from the same data source to describe a good data model. So for four banks, it takes four net structures. In this study only uses one net structure to model the data of all the banks in question. Since there are four banks, therefore, amount of training data is 4x7=28. Prior to use in the training process, training data needs to be sorted by training target in ascending order to ensure consistency of time series data. The algorithm used in this study is shown in Figure 3. Implementation of ANN-BP is done by using MATLAB programming tool.

2.3. The proposed method implementation

The selected banks are BRI, MANDIRI, BCA, and BNI which are classified as leading banks in Indonesia. Data obtained from Indonesia Stock Exchange IDX LQ45 2008 – 2016 [24-28] in the form of total asset, total liability, equity, and net income. DAR, DER, ROA, and ROE are calculated by using Eq. (1) – (4).

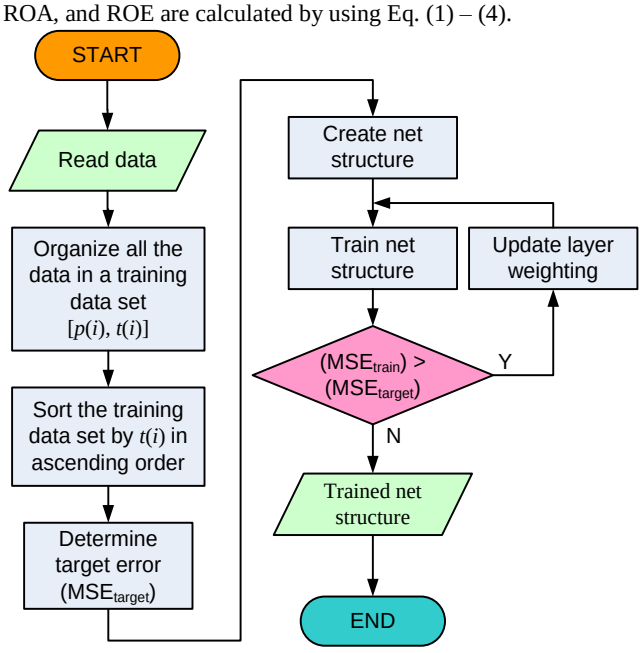


Fig. 3: The algorithm of the proposed method

In this study, the first order MISO-ARX model used is:

$$y(t) = -y(t-1) + x_1(t-1) + x_2(t-1) + x_3(t-1) + x_4(t-1) + e(t)$$

The variables are:

$y(t)$: Net income in a current year.

The data for this variable are from years 2008 – 2014 and used as training input data.

$y(t-1)$: Net income in a previous year.

$x_1(t-1)$: DAR in a previous year.

$x_2(t-1)$: DER in a previous year.

$x_3(t-1)$: ROA in a previous year.

$x_4(t-1)$: ROE in a previous year.

The data for these variables are from years 2009 -2015 and used as a training target. The financial data of selected leading bank in Indonesia are shown in Table 1 – 8.

Table 1: Financial Data of BRI Bank as training input data

Year	$y(t-1)$	$x_1(t-1)$	$x_2(t-1)$	$x_3(t-1)$	$x_4(t-1)$
	Net Income	**DAR**	**DER**	**ROA**	**ROE**
2008	5,958,368	0.9091	10.0069	2.4213	26.6514
2009	7,308,292	0.9140	10.6279	2.3058	26.8122
2010	11,472,385	0.9093	10.0240	.8377	31.2828
2011	15,087,996	0.8940	8.4319	3.2109	30.2848
2012	18,687,380	0.8823	7.4976	3.3895	28.8022
2013	21,354,330	0.8733	6.8937	3.4102	26.9192
2014	24,253,845	0.8781	7.2052	3.0243	24.8153

Table 2: Financial Data of BRI Bank as training target

Year	$y(t)$
	Net Income(+)
2009	7,308,292
2010	11,472,385
2011	15,087,996
2012	18,687,380
2013	21,354,330
2014	24,253,845
2015	25,410,788

Table 3: Financial Data of MANDIRI Bank as training input data

Year	$y(t-1)$	$x_1(t-1)$	$x_2(t-1)$	$x_3(t-1)$	$x_4(t-1)$
	Net Income	**DAR**	**DER**	**ROA**	**ROE**
2008	5,312,821	0.9148	10.7458	1.4822	17.4112
2009	7,198,488	0.9106	10.2344	1.8242	20.5034
2010	9,369,226	0.9065	9.8141	2.0831	22.5532
2011	12,695,885	0.8865	7.8085	2.3004	20.2634
2012	16,043,618	0.8796	7.3052	2.5241	20.9630
2013	18,829,934	0.8789	7.2565	2.5685	21.2071
2014	20,654,783	0.8774	7.1553	2.4157	19.7004

Table 4: Financial Data of MANDIRI Bank as training target

Year	$y(t)$
	Net Income(+)
2009	7,198,488
2010	9,369,226
2011	12,695,885
2012	16,043,618
2013	18,829,934
2014	20,654,783
2015	21,152,398

Table 5: Financial Data of BCA Bank as training input data

Year	$y(t-1)$	$x_1(t-1)$	$x_2(t-1)$	$x_3(t-1)$	$x_4(t-1)$
	Net Income	**DAR**	**DER**	**ROA**	**ROE**
2008	5,776,139	0.9052	9.5488	2.3521	24.8123
2009	6,807,242	0.9014	9.1373	2.4106	24.4366
2010	8,479,273	0.8949	8.5116	2.6137	24.8602
2011	10,817,798	0.8900	8.0871	2.8326	25.7399
2012	11,718,460	0.8805	7.5160	2.6453	22.5798
2013	14,256,239	0.8711	6.7588	2.8725	22.2870
2014	16,511,670	0.8554	6.0645	2.9889	21.1904

Table 6: Financial Data of BCA Bank as training target

Year	$y(t)$
	Net Income(+)
2009	6,807,242
2010	8,479,273
2011	10,817,798
2012	11,718,460
2013	14,256,239
2014	16,511,670
2015	18,035,768

Table 7: Financial Data of BNI Bank as training input data

Year	$y(t\text{-}1)$	$x_1(t\text{-}1)$	$x_2(t\text{-}1)$	$x_3(t\text{-}1)$	$x_4(t\text{-}1)$
	Net Income	**DAR**	**DER**	**ROA**	**ROE**
2008	1,222,485	0.9234	12.0716	0.6060	7.9222
2009	2,486,719	0.9157	10.8821	1.0931	12.9898
2010	4,103,198	0.8666	6.5046	1.6507	12.3890
2011	5,808,218	0.8735	6.9026	1.9422	15.3482
2012	7,048,362	0.8694	6.6577	2.1147	16.1937
2013	9,057,941	0.8767	7.1088	2.3426	18.9960
2014	10,829,379	0.8189	5.5906	2.5996	17.7469

Table 8: Financial Data of BNI Bank as training target

Year	$y(t)$
	Net Income(+)
2009	2,486,719
2010	4,103,198
2011	5,808,218
2012	7,048,362
2013	9,057,941
2014	10,829,379
2015	9,140,532

Using FFNN can be declared as:

$$y(t) = N_{ff}\begin{pmatrix} y(t-1), x_1(t-1), \\ x_2(t-1), x_3(t-1), x_4(t-1) \end{pmatrix}$$

$$y(i) = N_{ff}\left(p(i)\right)$$

The ANN-BP training model is shown in Figure 4.

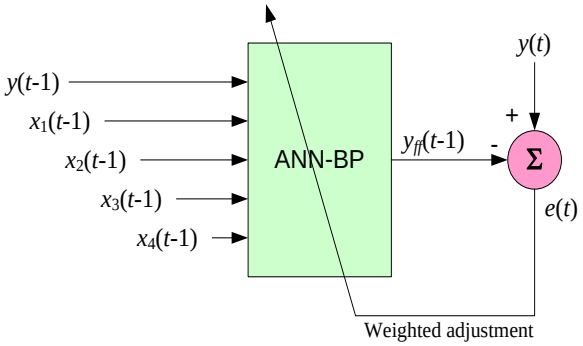


Fig. 4: ANN-BP training model used

The variable $p(i)$ is used as the training input data, and $y(t) = y(i)$ as the training target.
Since all data is used on only one net structure, the pair of training data patterns becomes as follows:

$$p(i) = \left[p_{BRI}(i) \quad p_{MANDIRI}(i) \quad p_{BCA}(i) \quad p_{BNI}(i)\right]$$
$$y(i) = \left[y_{BRI}(i) \quad y_{MANDIRI}(i) \quad y_{BCA}(i) \quad y_{BNI}(i)\right]$$

3. Results and discussions

After the training process is done then the results obtained shown in Figure 5.

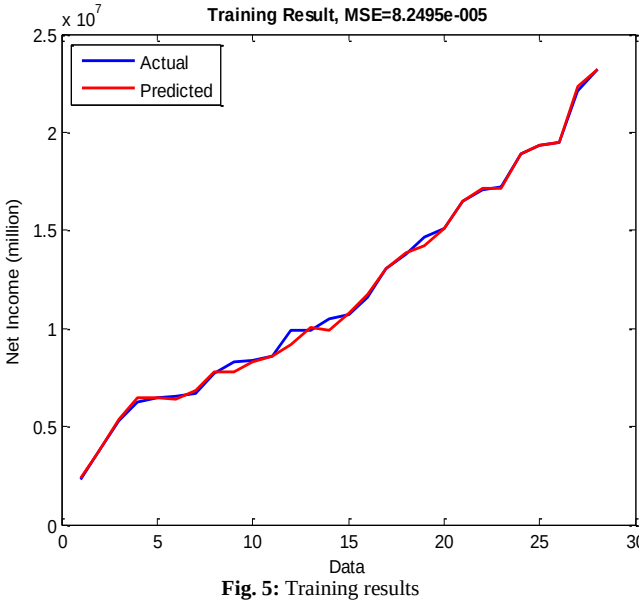


Fig. 5: Training results

The trained net structure needs to be validated using data from the year 2015 to predict the net income in the year 2016. Since:

$$N_{ff}\begin{pmatrix} y(t-1), x_1(t-1), x_2(t-1), \\ x_3(t-1), x_4(t-1) \end{pmatrix} \rightarrow y(t)$$

Then for the next year can be declared as:

$$N_{ff}\begin{pmatrix} y(t), x_1(t), x_2(t), \\ x_3(t), x_4(t) \end{pmatrix} \rightarrow y(t+1)$$

Validation results are:

$$APE_{BRI} = 1.69\%$$
$$APE_{MANDIRI} = 7.87\%$$
$$APE_{BCA} = 12.85\%$$
$$APE_{BNI} = 31.82\%$$

The final performance of trained net structure validation is the average of all performance of 13.56%.
Since the trained net structure has 20 hidden neurons then each input has 20 final weights. The average of final weights of each input can be seen in Table 9. It can be seen that ROE ratios give the highest positive influence, and DAR ratio gives the highest negative influence on the net income change.

Table 9: The average of the final weight of each input

$y(t\text{-}1)$	$x_1(t\text{-}1)$	$x_2(t\text{-}1)$	$x_3(t\text{-}1)$	$x_4(t\text{-}1)$
Net income	DAR	DER	ROA	ROE
0.2751	-0.4048	-0.0550	0.1617	0.6289

The results are shown in Table 9 also agree with the aforementioned theory that ROA and ROE have a positive influence on changes in net income, and DAR and DER have a negative influence on changes in net income.

4. Conclusions

While not all solvency ratios and profitability ratios are used as independent variables, the prediction results are quite acceptable. This is proven by the final performance of 13.56% and the average of the final weight of each input has been in accordance with the theory of financial ratios. In addition to being more effective and efficient, with only one net structure can show the relationship between financial ratios in four leading banks in Indonesia in contributing to net income change.

Future work is how to improve the performance of the proposed method, especially in terms of minimizing the number of iterations and minimizing predictive errors.

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